

Frustrated by distractions stealing your time and energy?

Struggling to grow your business and make more money?

Do you...

- Feel stretched to the limit?
- Seem to be working harder and longer for a smaller payout?
- Know you need a better system, but don't know where to start?
- Have great plans and ideas about how to grow your business but just can't make any progress?
- Know there are a million prospects out there, but you just can't pick up the phone?
- Still love what you do, but are getting buried in administration and operations?
- Explain away your lack of progress on today's tough market?
- Find yourself saying, "I could succeed in this business, if I could just ..."?
- Quietly question if you can really make it in this business in today's market?



Are your split seconds ticking away?

Split Second Success® Coaching helps financial services professionals:

- **get and remain focused**
- **take control of their time and resources**
- **create thriving, profitable practices**

With Split Second Success® Coaching, you get:

- **Guidance** in building a profitable process that will lead to action, assets, and advocates.
- **Assistance** in developing a clear, step by step process to identify where you want to go and plan the steps to get there.
- **Knowledge** of how to prioritize long-term objectives *and* daily tasks, so you don't waste time and effort.
- **Partnership** with a team member who brings out your best.

For more information contact:

Paul Kingsman
9 Oak Crest Court, Suite D
Novato, CA 94947

415-897-8082

Paul@PaulKingsman.com

Why Executive Coaching Works

Split Second Success® Executive Coaching helps you reach your most valuable goals through:

- **One-on-one focus** on the results you desire and challenges you face, tailored to your style of learning.
- **On-going accountability** and support resulting in action and achievement in business, interpersonal, and leadership competencies.
- **The support of an experienced financial services industry insider** who understands your day-to-day business realities.
- **An objective adviser** to challenge assumptions, provide different perspectives and encourage better strategic thinking.

How Split Second Success® Coaching Works

- **Start with a complimentary session** to discuss what you want to achieve and to allow you to determine if Split Second Success® Coaching is a good fit for you.
- **Commit to an initial three month coaching relationship**—long enough to begin to see measurable results and real benefits from the coaching. Then, you decide how long you wish to continue; some clients work to achieve one specific goal over a period of several months to a year, while some take advantage of the benefits of a long-term, on-going coaching relationship.
- **Weekly coaching sessions**, typically half an hour each, four times a month, allow continued accountability, encouragement, and direction. Telephone coaching is highly effective, efficient, flexible, and private. Your coach is also available to you between sessions via email.
- You receive **a written workbook designed specifically for you** to help you identify your goals and daily actions.

Who Would Be My Coach?

Paul Kingsman is the Split Second Success®



**Certified Executive Coach,
 Paul Kingsman**

Coach. In addition to being a **certified executive coach and member of the International Coach Federation**, Paul is also a **professional speaker, a former financial adviser,**

and an **Olympic swimming medalist.** He has built his career on teaching financial industry professionals how to overcome distractions and maintain focus so they can make the best split second decisions and achieve outstanding long term results. He uses his practical business experience gained with some of the world's best known companies, including managing Speedo New Zealand and advising for Morgan Stanley and Wells Fargo, to help people successfully meet today's business challenges and demands. He draws upon the same mindset and formula which won him an Olympic medal to assist his clients to achieve excellence in all they do.

What Clients Are Saying

“Since we’ve been working together, **I have become better equipped and more confident to quickly assess issues in my business and respond with poise and conviction.**”

— *Shannon Bennett, Certified Financial Planner, Associate Vice President, Morgan Stanley Smith Barney*

“With daily distractions increasing, working with you has kept me on track and is resulting in definite success. **Not only am I more focused on what I want to achieve in my financial services practice, but also new perspectives have allowed me to realize opportunities I did not see before.**”

— *Nelson Cooney, VP Private Client Manager, US Trust, Bank of America Private Wealth Management*

Split Second Success® Executive Coaching is for you if you're a financial services professional and:

- **You recognize having a partner is better than working in isolation.**
- **You want to move to the next level and build upon the success you have already achieved.**
- **You want to increase your control over your time and productivity.**

Still not sure? Try it out for FREE! Call or email today to arrange your complimentary coaching session.

**Paul Kingsman
 9 Oak Crest Court, Suite D
 Novato, CA 94947**

415-897-8082

Paul@PaulKingsman.com